

Sun Investment Group, UAB

One of the leading solar PV developers
Public offering – Information Document

November 2024



Sun Investment Group

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### Important Notice

This Information Document (the "Information Document" or the "Document") was prepared for the public offering of Bonds (the "Bonds") of Sun Investment Group, UAB (the "Company" or "Issuer") in Lithuania, Latvia and Estonia in the amount of up to EUR 8,000,000 and admission thereof (the "Admission") to trading on the *First North* of Nasdaq Vilnius.

Public offering of the Bonds is made only on the basis of information contained in this Information Document, which was prepared (i) pursuant to Article 7(2) of the Law on Securities of the Republic of Lithuania and in accordance with the Description of the Requirements for the Preparation of the Information Document, approved by Resolution No. 03-185 of the Board of the Bank of Lithuania, dated 7 December 2023 from the Lithuanian law perspective; (ii) following Article 161 of the Financial Instrument Market Law of the Republic of Latvia and Bank of Latvia Regulation No. 261 "Regulations on the preparation and publication of the information document for a public offer", dated 18 December 2023 from Latvian law perspective and (iii) in accordance with Article 15(6) of the Securities Market Act of the Republic of Estonia and Regulation No. 10 of the Minister of Finance of the Republic of Estonia "Requirements for the information document for the offering of securities", dated 16 May 2024, from Estonian law perspective. The Information Document is the sole legally binding document containing information on the Company and the offering of bonds as well as on admission thereof to trading on alternative market First North.

Notwithstanding, the Bonds are offered publicly, the Information Document has not been and will not be approved by the Bank of Lithuania and will not be registered with any other financial supervisory authority, and the Issuer will not publish or present any prospectus at the time of the Bonds. Accordingly, this Information Document is not to be considered a prospectus as defined in Regulation No. 2017/1129 and is not subject to approval by the Bank of Lithuania or any other financial supervisory authority of any other jurisdiction.

Information Document does not constitute an offer to sell or a solicitation of an offer to buy the Bonds in any jurisdiction to any person to whom it is unlawful to make any such offer or solicitation in such jurisdiction. Furthermore, the distribution of this Information Document in certain jurisdictions may be restricted by law. Thus, persons in possession of this Information Document are required to inform themselves about and to observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction.

The information contained herein has been prepared using information available to the Company at the time of preparation of the Information Document. External or other factors may have impacted on the business of the Company and the content of this Information Document, since its preparation. The statements of fact, information, opinions and estimates contained in this document have been obtained, compiled or arrived at from sources believed to be reliable and in good faith, but no representation or warranty expressed or implied is made as to their accuracy, completeness or correctness. Expressions of opinion herein are subject to change without notice. No person has been authorised to give any information or make any statements, other than those contained herein. Any other information or representations must not be relied upon as having been authorised by the Issuer.

This Information Document contains forward-looking statements that are based on current expectations, estimates and projections about, inter alia, the industry and markets in which the Issuer will operate, as well as the Issuer's beliefs and assumptions. Words such as "aims" "expects", "anticipates", "intends", "plans", "contemplates", "believes", "seeks", "estimates", "assumes", "objective", variations of such words and similar expressions are intended to identify such forward-looking statements. These statements are not guaranteeing of or firm commitments for future performance and involve risks, uncertainties and assumptions that are difficult to predict, so that actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements.

This Information Document shall not be treated as legal, financial or tax advice of any kind. The Investors shall conduct their own investigation as to the potential legal risks and tax consequences related to the issue of and investment into the Bonds. Nothing in this Information Document shall be construed as the giving of investment advice by the Issuer or any other person. If you are in any doubt as to whether to invest in the Bonds proposed to be offered by the Issuer and described herein, you should consult an independent financial adviser who is qualified to advise on investments of this nature.

The investment into the Bonds involves a degree of risk appropriate to the specific area of activity of the Issuer and only those persons or entities that are able to bear the risks associated with the Bonds should consider making commitments that expose them to such risk. Investors are advised to familiarize themselves with the information provided in this Information Document and risk factors to consider before deciding to subscribe to the Bonds. This Information Document is not and cannot be understood as a recommendation or advice to invest into Bonds. The Issuer does not make any recommendation or give any advice concerning the subscription of the Bonds. Each potential investor should consult their own financial, legal, business or tax advisors to fully understand the benefits and risks associated with a purchase of the Bonds.



### Verification of the responsible person

The responsible person hereby certifies that, to the best of personal knowledge, the information contained in this Information Document is true, in accordance with the facts no important information that could affect its meaning is omitted and that all reasonable steps have been taken to ensure this.

Sun Investment Group, UAB CEO Deividas Varabauskas

## Presentation of financial information and information incorporated by reference

Certain figures included in this Information Document have been subject to rounding adjustments; accordingly, figures shown for the same category presented in different tables may vary slightly and figures shown as totals in certain tables may not be an arithmetic aggregation of the figures which precede them.

The information set out below shall be deemed to be incorporated in, and to form part of, this Information Document:

- The Issuer's interim unaudited consolidated and stand-alone financial statements for a 6-month period ended 30 June 2024;
- The Issuer's audited consolidated and stand-alone financial statements for the year ended 31 December 2023, together with the independent auditor's report;
- The Issuer's audited consolidated and stand-alone financial statements for the year ended 31 December 2022 together with the independent auditor's report;
- Articles of Association of the Issuer.

All of the documents mentioned above can be found at www.suninvestmentgroup.com/public-bond-issue-2024

#### **Alternative Performance Measures**

This Information Document contains certain financial measures that are not defined or recognised under IFRS and which are considered to be alternative performance measures and they are described in detail in "Key Financial Highlights".



## Basis and purpose of issuing the Bonds

This Information Document was prepared and published in accordance with the requirements laid down:

- i) in the Description of the Requirements for the Preparation of the Information Document, approved by Resolution No. 03-185 of the Board of the Bank of Lithuania, dated 7 December 2023;
- ii) in the Bank of Latvia Regulation No. 261 "Regulations on the preparation and publication of the information document for a public offer", dated 18 December 2023;
- iii) in the Securities Market Act of the Republic of Estonia and Regulation No. 10 of the Minister of Finance of the Republic of Estonia "Requirements for the information document for the offering of securities", dated 16 May 2024; and
- iv) in accordance with the rules of the Alternative Market *First North* ("*First North* Rules") of the multilateral trading facility Alternative Market *First North* ("*First North*") operated by the Nasdaq Vilnius.

#### **Purpose of issuing the Bonds:**

The net proceeds from the issue of the Bonds will be used to: (i) refinance previous bond issue (ISIN LT0000313256); and (ii) finance the Group's working capital and further project portfolio development costs.

#### **Basis for issuing the Bonds:**

Bonds are issued pursuant to the Law on Companies of the Republic and based on the decisions of the Sole Shareholder of the Issuer dated 24 October 2024 for issuance of Bonds and the applicable laws of the Republic of Lithuania.

#### **Limitation regarding Russia and Belarus:**

The Offering is not addressed to investors who are Russian or Belarussian nationals or natural person residing in Russia or Belarus. The latter shall not apply to nationals of Member States of the European Union or natural persons holding a temporary or permanent residence permit in a Member State of the European Union. The offering of the Bonds is also not addressed to investors that is a legal person, entity or body established in Russia or Belarus.



## Abbreviations

Abbreviation	Meaning
PV	Photovoltaics
RtB	Ready-to-Build
EPC	Engineering, procurement, and construction
CfD	Contract for Difference
COD	Commercial operation date
O&M	Operation and maintenance
C&I	Commercial and industrial
PPA	Power purchase agreement

# Key information about the Issuer

NAME OF THE ISUER	SUN INVESTMENT GROUP, UAB
Legal form of the Issuer	Private limited liability company (UAB)
Registration date	1 September 2011
LEI code	648815TRY8NoYR6V5354
Legal entity code	302662621
Authorized capital	EUR 100,636 divided into 10,063,600 registered ordinary shares with par value of EUR 0.01
Registered address	Gedimino ave. 44A-501, LT-01110 Vilnius, the Republic of Lithuania
Jurisdiction	The Republic of Lithuania
Contacts	bonds@suninvestmentgroup.com
Webpage	www.suninvestmentgroup.com

## "Sun Investment Group" overview

- Established in 2017, "Sun Investment Group" is a vertically integrated PV developer focused on delivering high-quality solutions in the solar energy industry.
- The Group covers the entire solar PV value chain from development, construction to operation and maintenance, with the ability to optimize costs and generate value in each stage of the asset lifecycle
- PV development activities in Lithuania, Poland, and Italy.
- Proven track record of PV power plants development, construction & realization.

### **Key facts**

>80

In-house experts

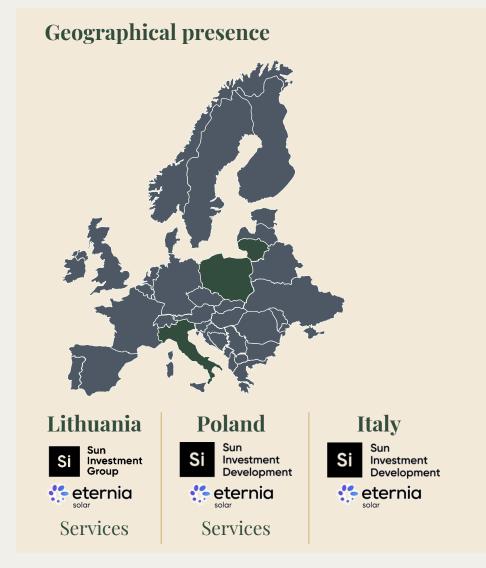
>200<sub>MW</sub>

Executed utility scale, C&I & B2C projects in Poland, UK & Lithuania

>3GW

Portfolio in development in Poland, Italy & Lithuania 4 offices

in Poland, Lithuania, Italy, Spain



### Investment highlights



#### Experienced player

- "Sun Investment Group" (SIG) ranks among Europe's top solar PV development companies
- Proven track record in executing and developing solar power projects of different sizes and types
- Robust in-house expertise, covering all stages from greenfield development to construction, operation, and maintenance



### Secure and liquid green sector

- Solar PV sector is seen as a strategic way to gain energy independence and security
- The sector plays a significant role in the European Green Deal
- Highly liquid asset class, attracting strong interest from financial investors, strategic players, and other institutions
- The Issuer operates in two of Europe's most promising solar development markets:
   Poland and Italy



### Strong financial position of the Group

- The Issuer holds a solid equity position of over EUR 11M (valued at cost basis), backed by an asset portfolio of over 3 GW
- Strong project pipeline with ~300 MW at Ready-to-Build stage that will become operational within the next few years
- Positive EBITDA and net profit metrics in 2023 and 2024 HY



#### Secured high-yield investment

- Medium-term debt up to 24 months
- Fixed 11.5% interest rate
- Secured bond structure with first lien pledge on project SPVs that develop solar portfolio Italy with a current estimated market value of over EUR 22.7M



## Proven track record of solar PV development and divestment

### 2017 Establishment of the Group. Development and sale of 2 MW with the UK's multi family office

### 2018

Acquisition of RTB 66 MW in Poland

### 2020

**Listed among Solar Plaza** TOP 50 European **Companies** 

Sale of 43 MW operational solar portfolio in Poland to Aberdeen Standard Investments

### In-house development of greenfield

reached 1GW

portfolio

Commissioning of 66 MW

#### 2022

Sale of 11 MW operational portfolio as part of 24 MW contract to Alternus Energy

### 2024

Secured a 5-year revolving financing facility which is planned to be used for building around 120 MW of Solar PV power plants in Poland

### 2019

Establishment of Lithuanian B<sub>2</sub>B EPC company in JV with I+D Energias

Acquisition and development of 43 MW projects in Poland

In house development of 400 MW+ **Greenfield** portfolio

Commissioning of 43 MW

### 2021

Entered new

market in Italy

Acquisition of RTB 24 MW in Poland, and start of construction

Sale of 13 MW operational portfolio as part of 24 MW contract to Alternus Energy

"Sun Investment

Portfolio ranks

40 among TOP 50

**Largest in Europe** 

Group's"

### 2023

Issued bonds to further fund development and construction of solar PV projects.

Started the construction of 29 MW solar PV power plants in Poland.



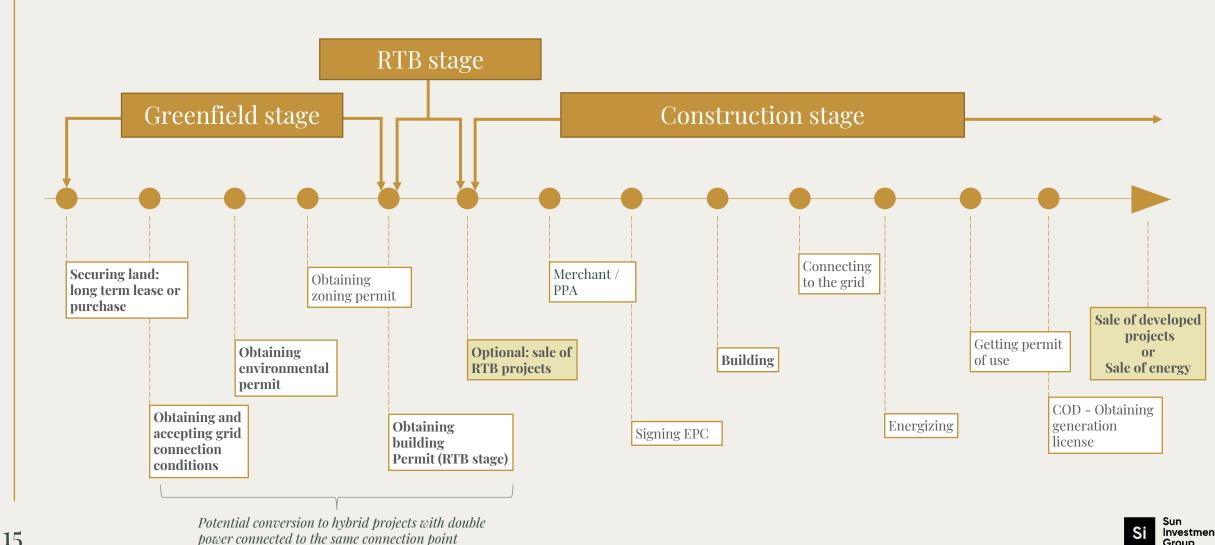
### **Business lines**

"Sun Investment Group" operates two main business lines related to solar PV project development and construction



# Typical PV development process

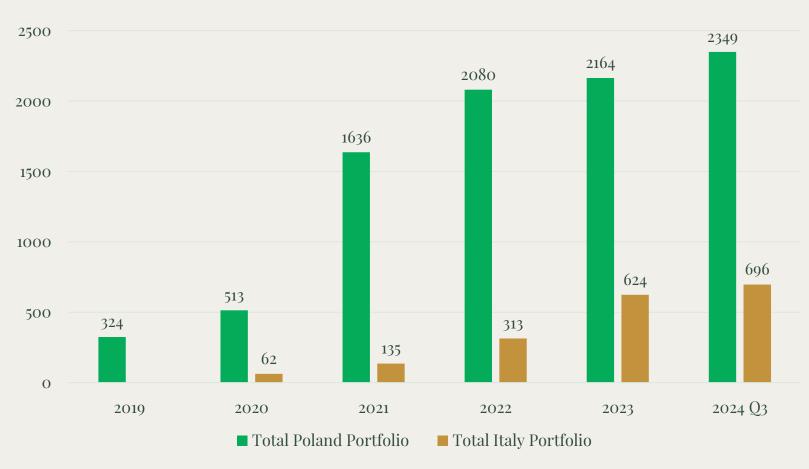
The Group can cover all stages of PV development, today focusing on taking projects to COD (operational) stage



### Project portfolio

Rapidly growing and maturing portfolio – total size now amounts to over 3GW



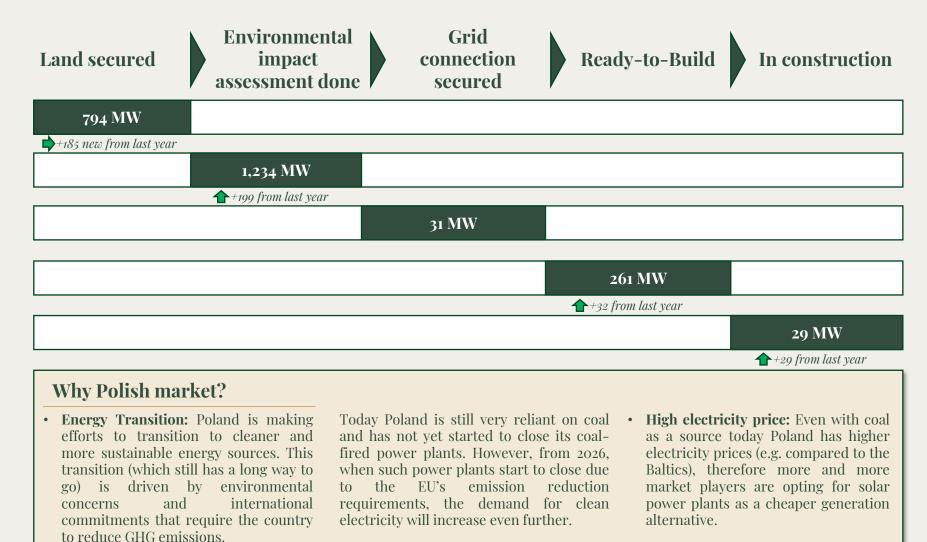


#### **Comments**

- Since 2019, "Sun Investment Group" has achieved notable portfolio expansion.
- The portfolio's total capacity (across various development stages) has now surpassed 3GW.
- Following the sale of a 24 MWp portfolio in Poland in 2022, the Group focused on expanding project development and advancing existing projects. Consequently, no major project sales revenues were recorded in 2023–2024, since the Group did not sell operating solar power plants.
- Despite this, the number of both ready-to-build and earlier-stage solar projects has continued to grow steadily.
- The Group is already actively engaging with potential buyers and preparing for project exits (sales) planned to begin in 2025.

## Polish developments overview

More than 2 GW of developments, around 300 MW at Ready-to-Build stage, and 29 MW already in construction

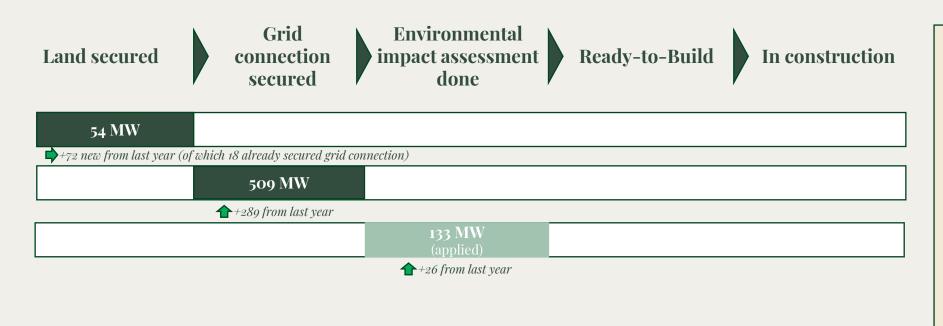


### Development & exit plans

- "Sun Investment Group's" biggest portfolio is in Poland
- Total size of developments here exceed 2.3 GW, of which close to 300 MW are in Ready-to-Build (RtB) stage
- 29 MW of RtB projects are currently under construction and later on will be sold at an operational phase
  - Construction is be financed with a revolving bridge financing facility
  - The revolving financing facility is able to secure the construction of around 100 MWp over a 2 year period
- In the next 2 years up to 100 MW of operational small-scale project sales in Poland are planned by the Issuer that would bring >EUR 80 M of proceeds and would finance redemption of the bonds.

## Italian developments overview

Close to 700MW portfolio of solar developments, with additional ~300MW securing the grid connection since last year



#### Why Italian market?

- Abundant Sunshine: Italy enjoys abundant sunlight throughout the year, particularly in southern regions. This high solar irradiance makes it an ideal location for solar power generation. On average, Italy receives about 1,300 to 1,800 kWh/m² of solar radiation annually.
- High electricity price: Dependence on natural gas fired generation and weak grid interconnection infrastructure are the structural reasons why Italy has one of the highest electricity prices in EU. High electricity prices make alternative energy sources, like solar PV, more economically attractive.
- EU Renewable Energy Targets: Italy is obligated to meet renewable energy targets set by the EU. Investing in solar power is a way for Italy to contribute to these goals. Italy is one the largest countries in Europe, hence the transition to hit the EU target is still a long way to go

#### **Development & exit plans**

- The Group's portfolio in Italy includes nearly 700 MW of projects in the pre-Ready-to-Build phase, increase of over 70 MW over the past year.
- Most of the current pipeline has already secured grid connection agreements (advancement by almost 300 MW since last year) and made the required grid deposit payments.
- SIG has a dedicated team of 9 members, focused on the Italian market.

## Lithuanian developments overview

Remote power plant projects

### **Internally developed projects**

9.3 MW 8.5 MW

Completed projects Projects under construction

7.1 MW

Projects under development

\*Data at the date of Information Document

#### **Approach to Lithuanian market**

- While "Sun Investment Group" has development projects in home market Lithuania, this region is not a strategic focus due to its smaller market size and growth potential.
- The current projects emphasize remote power plant models catering to individuals, businesses, and public institutions. The Group also operates its own online platform for direct sales to end customers.
- Lithuanian projects are managed through a sister entity of the Issuer.

### **EPC** business

"Sun Investment Group" company Eternia Solar is one of the leading EPC and O&M providers in the Baltics and Poland



- Eternia Solar is a solar energy company that provides fullscope solar power contracting services for businesses from design and installation (EPC) to operation & maintenance (O&M)
- According to the Group, Eternia Solar is one of the leading C&I EPC companies in the Baltic region and a fast-growing player in Poland and other markets.
- The company supplies its customers with equipment from top-class manufacturers and offers a wide range of operation and maintenance solutions, ensuring the longterm performance of solar power plants.
- The company can build 50-70 MW yearly with the current facilities.
- In 2023 revenue was EUR 13M and net profit was EUR 1.3M, based on annual financial accounts. This part of the Group's business is profitable and relatively stable, which helps to better balance the Group's cash flow in the short term.

>20 solar experts

>215 MW of finished solar power plants

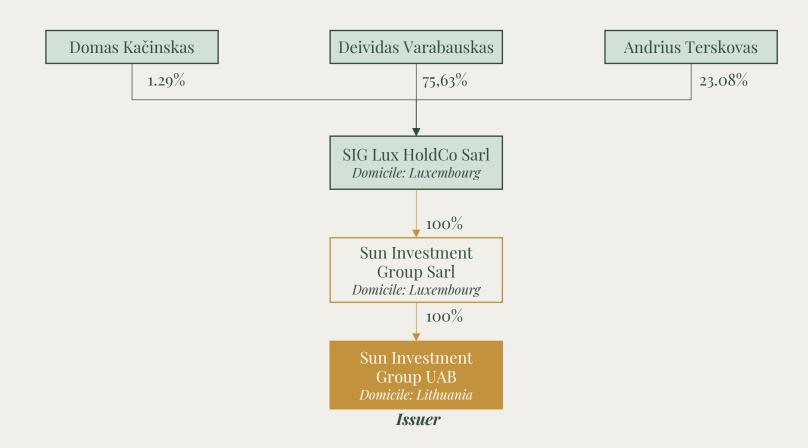
200 completed international projects

>17 MW
of projects in progress





### Shareholders structure



### Management & team (I)

According to the Articles of Association, the Issuer is managed by the Chief Executive Officer (CEO) only.



Deividas Varabauskas Founder Chief Executive Officer

- Founder and CEO of Sun Investment Group, has been working in the solar industry since 2007. Deividas has a successful track record in leading various areas related to solar energy projects, such as greenfield development, M&A, EPC management and financing.
- Deividas is in charge of strategic planning at SIG.



Gediminas
Januškevičius
Chief Financial Officer

- Gediminas has over 10 years of professional experience, in Renewable Energy and Real estate sectors.
- Gediminas has diverse experience in M&A, Project Financing, Financial Analysis and Corporate Finance in various countries, including the Baltic States, Poland, Italy.
- Key responsibilities include management of fundraising processes and effective oversight of the group's financial position.



Enrique Gomez de Priego Fernandez Chief Operating Officer

- Experienced Senior Executive with more than 20 years of experience in Renewable Energy, being involved in more than 13 GW of renewable projects in different phases.
- Expertise covering the whole cycle from development to construction, commissioning, and asset management and different technologies such as PV, Onshore wind, Floating Offshore Wind, Biomass, Mini Hydroelectric, Storage and Hydrogen.

### Employee count by occupation

7

Top management

2.2

Administration

26

EPC

8

Development



## Management & team (II)



Jonė Kalasiūnaitė Chief Legal Officer

- 10 years of experience in the legal sector.
- 6 years as an associate at "Martovičius and Damušis" law firm.
- 4 years of experience in areas of law related to the development of photovoltaic power plants in Lithuania, Poland and Italy, construction of photovoltaic power plants and OM (Operations & Maintenance) services and financing.



Francisco Giron
Head of EPC

- Juan brings 22 years of engineering experience in the Energy Sector, mostly in Power plants, ranging from Diesel and gas engines to onshore wind, BESS systems, HV substation and lines, and lately in green Hydrogen plants for companies like Endesa and Enel Green Power.
- After working and living 5 years in the US, he is back to Europe to contribute to a greener and more resilience and sustainable energy production back home.



Wojciech Chylek
Country Manager in Poland

- Experienced manager with 18 years of proven track on multi billion projects both energy and construction market. Previously worked within the capital groups of Areva, Strabag, PGE, EDF, Columbus. EMBA holder.
- Strong technical background coupled with management skills and leadership development.

### Employee count by occupation

7

Top management

22

Administration

26

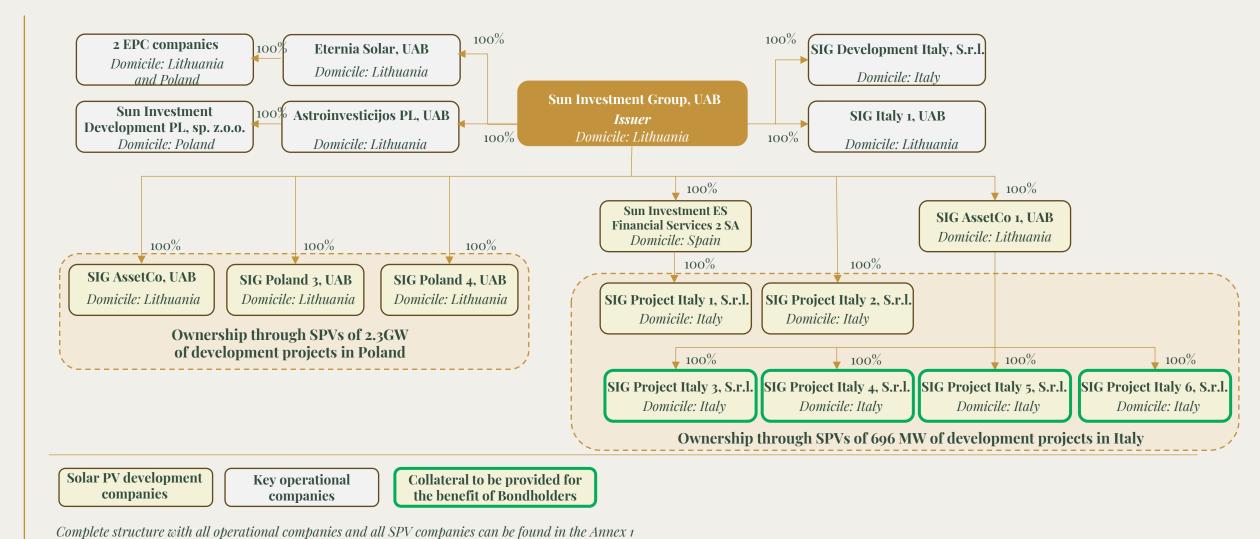
EPC

28

Development



### Issuer's group structure

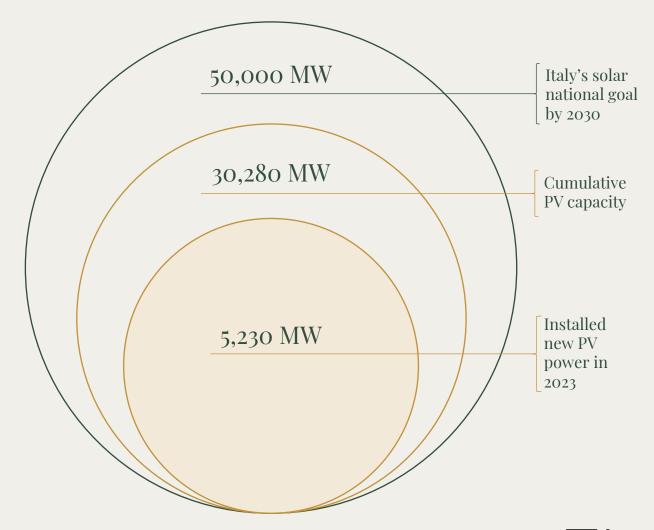


## Italian solar PV market (1)

### **Key takeaways**

- 1. Italy ranks among the top countries regarding consumption of solar-generated electricity globally.
- 2. Italy is one of the leading markets for expanding solar energy capacity. Within the European Union, Italy's PV sector ranks second, just behind Germany.
- 3. Photovoltaic energy is one of the key renewable sources that the country heavily depends on.
- 4. Since 2010 Italy registered a ten-fold increase in the number of photovoltaic systems, reaching more than 1,6 million at the end of 2023.
- 5. In 2023, Italy added approximately 5.2 GW of newly installed PV capacity, following 2.5 GW added in 2022 and 944 MW in 2021, bringing its cumulative PV capacity to 30.3 GW
- 6. To reach a national capacity goal of 50GW by year 2030 an average of 3GW of newly installed PV has to be added each year

Sources: PV-Magazine, Italy's Ministry of Economic Development (MISE)



## Italian solar PV market (2)

#### **Competitive environment**

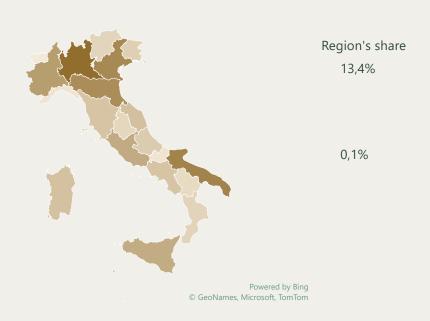
- The Italian solar energy market is highly fragmented with over five key players dominating solar electricity generation in the industry.
- As changes continue to shape the global energy sector, the Italian solar market is likely to undergo further consolidation, with larger companies possibly increasing their market share.
- The appeal of the Italian solar market has captured the interest of international solar firms. This influx of global players has heightened competition while simultaneously introducing valuable expertise and resources.
- Gruppo STG S.r.l
- Sonnedix Power Holdings LTD
- EF Solare Italia SpA
- SunPower Corporation
- Enel SpA

**Consolidated** – Market dominated by 1–5 major players



**Fragmented** – Highly competitive market without dominant player

#### Regional PV capacity distribution in 2023



At the end of 2023, Northern regions had 48% of the total installations in operation in Italy, the Center 21.5%, and the South the remaining 30.5%.

Regions with the largest installed solar capacity		MW
Lombardy	13.4%	3,966
Apulia	11.1%	3,286
Veneto	10.4%	3,084
Emilia-Romagna	10.1%	2,973
Piedmont	8.3%	2,447

Source: Statista



## Italian solar PV market (3)

#### Trends of acquisitions of solar PV portfolios

- Robust activity in solar PV project transactions and strategies for heightened commitments from institutional investors.
- Recent acquisitions of solar PV portfolios signal a continued robust appetite from international asset managers.
- According to Group's data, the average valuation of RTB project in Italy is around EUR 210k / MW

Investor	Seller	Portfolio	Region	Date
CVA SpA	Solar Ventures Srl	59 MW	Undisclosed	2024-08-01
Verbund AG	KE-RENINVESTMENT SA	110 MW	Undisclosed	2024-07-30
A2A SpA	Envalue Italia	112 MW	Northern Italy	2024-05-07
Chint Solar Europe GmbH	Enerside Energy SA	360 MW	Undisclosed	2024-04-25
Iberdrola SA	ib vogt GmbH	245 MW	Undisclosed	2024-02-27

Source: Mergermarket

### Polish solar PV market

#### **Historical Context**

- By the end of 2018, Poland's solar PV capacity remained modest, totaling only 471 MW. This indicates that the country had yet to fully capitalize on its solar energy potential at that time.
- After this slow beginning, solar energy adoption in Poland saw a marked increase, with a sharp rise in installations starting in 2019 and onwards.



#### **Key Growth Drivers**

- A new program was launched aimed specifically at microinstallations, significantly boosting the popularity of solar installations and making them more accessible to a broader segment of the public.
- The introduction of Contract for Difference (CfD) schemes further encouraged installations by ensuring financial stability for renewable energy producers, which in turn accelerated the growth of solar PV deployment.



#### **Record-Level Growth in 2023**

- A record level of new installations was achieved in 2023.
- By the end of 2023, the total installed solar PV capacity in Poland rose to 17.1 GW, an impressive growth considering the figures from the previous years.



#### **Future Expectations**

- Anticipation of continued growth in the sector.
- Key factors influencing future growth:
  - Polish regulatory bodies are creating a more favorable environment for solar energy expansion.
  - Further growth of the economy and electrification of the industries, significantly driving consumption of electricity
  - Closure and replacement of coal plants and other fossil fuels with alternative energy sources

Source: the Group, PV Magazine



## Polish solar PV market (2)

#### **Expanding Grid Access**

- Past few years have seen a sharp and substantial growth in renewable energy sources.
- Development of essential power infrastructure has been relatively slow.
- Approval of new connection capacities has slowed down due to a mismatch between the increase in renewable energy sources and the infrastructure's expansion.
- Fewer new projects are being granted permission to connect to the electrical grid, largely because of the mentioned issues but there is an opportunity to negotiate with network operators for the developer to contribute to network upgrades, thereby gaining access to the grid.

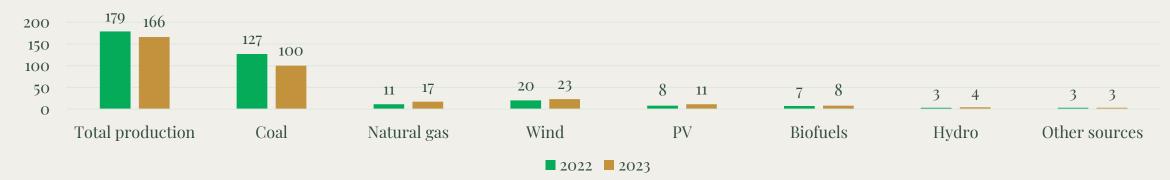
#### **Electricity Generation in Poland**

- Traditional Power Production:
  - Mainly utilizes coal, oil, lignite, and natural gas as resources.
  - These traditional sources account for more than >70% of Poland's overall power output in 2023.
- In Poland, one kWh generated leads to 662 g of CO<sub>2</sub> emissions.
- Average CO<sub>2</sub> emissions per kWh in the EU is around 300 g.
  - Lithuania registers an emission rate of 160 g of CO<sub>2</sub> per kWh.

#### **Challenges for Traditional Electricity Generation**

- Despite the significant shift towards renewable energy sources like solar and wind, they remain exceptions in the broader energy generation mix.
- In many regions, the energy sector is burdened by decades-old infrastructure.
- The high operational costs of maintaining outdated technologies can be high.
- The European Emission Trading Scheme (ETS) negatively impacts the efficiency of conventional power sources.

#### **Electricity production in Poland, TWh**



Source: International Energy Agency, International Renewable Energy Agency, Our World in Data

## Polish solar PV market (3)

#### Trends of acquisitions of solar PV portfolios

- Diverse range of investors involved in M&A activities, from local companies to international entities, indicating a broad interest in the Polish solar PV market.
- The size of the solar PV portfolios being acquired varies significantly, from smaller deals to larger acquisitions in the hundreds of MW range.
- According to the Group, the average market price range for an RtB project could be around EUR 140k 180k / MW, while range for operational assets could be around EUR 800k 1,000k / MW.

Investor	Seller	Portfolio	Region	Date
ORLEN SA	Energias de Portugal SA-EDP	280 MW	Lódz province	2024-08-02
NextEnergy Capital Ltd	Undisclosed	66 MW	Undisclosed	2024-05-13
ORLEN SA	Lightsource BP Renewable Energy Investments Ltd	130 MW	Lower Silesia region	2024-04-17
SachsenEnergie AG	ONDE SA	23 MW	Undisclosed	2024-03-15
Undisclosed	R Power Sp z oo	69 MW	Undisclosed	2024-01-31

Source: Mergermarket

## Financing need and repayment

#### Reason for the Bond issue

- > To grow the number of projects with reached Ready-to-Build stage
- > To increase the share of projects sold on operational stage
- > To diversify sources of working capital financing
- Potential new opportunities in the market

#### **Use of proceeds**



Financing project portfolio development costs



Working capital



Refinancing of existing bond issue

### Repayment of bonds

Within 24 months of the bond issue, "Sun Investment Group" will pursue one of the following strategies that will generate sufficient cash flows to repay the bond:

Around 100 MW of operational small-scale project sales in Poland, which would bring >EUR 80 M of proceeds.

Construction of large-scale projects (total >200 MW) in Poland, which would bring significant proceeds from EPC activity and long-term refinancing



### Collateral overview

Collateral will include shares of SIG's SPVs companies in Italy, consolidating close to 380MW of Italian PV projects

#### **Pledged Italian SPVs shares**

- The Issuer is the main group company registered in Lithuania, which directly owns shares of SIG Assetco 1, UAB. SIG Assetco 1, UAB directly owns shares of SIG Project Italy 3 S.r.l., SIG Project Italy 4 S.r.l., SIG Project Italy 5 S.r.l. and SIG Project Italy 6 S.r.l.
- Shares will be pledged for the benefit of Bondholders (first ranking). The SPVs have no 3<sup>rd</sup> party debts and a commitment not to take any debt until the Bonds Maturity Date.
- The SPVs own a total of 378 MWp of solar projects in Italy at different stages of project development (pre-"ready to build" from land lease to accepted grid connection conditions).
- Portfolio is worth EUR 22.7M, based on Group's knowledge (and received offers) of market prices and development stage of each particular project EUR 25k/MW for securing land and EUR 60k/MW for securing land + grid connection.
- Until maturity of the bond issue the pledged portfolio is expected to further increase in value as the projects reach new development phases.

### PV projects in the pledged SPV companies

(SIG Project Italy 3 S.r.l., SIG Project Italy 4 S.r.l., SIG Project Italy 5 S.r.l., SIG Project Italy 6 S.r.l.)

					Developme	ent status*		Intonnally
Project no.	Capacity (MWp)	Ha in contract	Region	Land secured (and grid applied)	Grid conditions obtained	Environmental Impact Assessment obtained	RTB Date	Internally estimated value, kEUR
1	118.4	340.0	Apulia	2024 Feb	2024 Apr	2026 Jun	2028 Dec	7,104
2	8.5	21.3	Emilia- Romagna	2024 Apr	2024 Nov	2024 Nov	2026 May	510
3	25.3	61.7	Sardinia	2022 May	2022 Sep	2026 Jul	2028 Jan	1,515
4	75.1	188.0	Apulia	2023 Jan	2023 Feb	2026 Jun	2028 Dec	4,507
5	3.8	7.7	Lazio	2023 Jan	2023 Oct	2027 Jun	2029 Dec	226
6	75.0	98.7	Sardinia	2022 Jan	2022 May	2027 Jul	2030 Jan	4,500
7	44.9	85.0	Piedmont	2024 Jul	2024 Jul	2026 Jun	2028 Dec	2,692
8	4.4	25.0	Sardinia	2023 Jun	2025 Jun	2027 Jun	2029 Dec	265
9	13.0	31.0	Sardinia	2023 Jan	2023 Mar	2026 Jul	2028 Jan	778
10	9.8	16.0	Sicily	2024 Apr	2024 Jul	2027 Jun	2029 Dec	585
TOTAL	378	874						22,684

<sup>\*</sup>The green color shows that the development stage is already completed. The grey color indicates the expected dates when the stage should be completed





## Historical financial information (I)

Issuer's consolidated audited profit (loss) statement

Consolidated profit (loss) statement, kEUR	2022	2023 H1*	2023	2024 H1*
Revenue	23,554	6,613	12,946	3,643
Cost of sales	-22,970	-5,105	-10,340	-2,301
Gross profit	584	1,508	2,606	1,345
Other activity income	170	83	326	194
Other activity expenses	-186	-13	-86	-15
Selling expenses	-71	_	_	_
Administrative expenses	-2,816	-953	-1,714	-548
Operating profit (loss)	-2,320	652	1,132	974
Profit (loss) on disposal of investments into				
subsidiaries	642	_	_	-
Finance income	209	183	1,443	518
Finance costs	-613	-179	-708	-747
Result from financing activities	-403	4	734	229
Operating profit (loss) before tax	-2,082	629	1,866	745
Corporate income tax	-210	285	724	112
Net profit (loss)	-2,292	914	2,590	633
EBITDA	-2,096	854	2,712	758

Sources: 2022 and 2023 results: Issuer's consolidated annual audited financial accounts; 2023 H1 and 2024 H1 results: Issuer's consolidated interim (unaudited) financial accounts

#### **Comments**

- Due to Group's focus on portfolio development / advancement, no major project sales were performed in the last few years.
- Despite that, in 2023 and 2024 H1 the Issuer recorded positive EBITDA and net profit figures.
- This was achieved as a result of:
  - Streamlined operations in 2023 2024, which allowed to considerably reduce admin. and related expenses
  - Group's EPC business arm that generates over EUR 1M of net profit per year and helps to offset part of Group's upfront costs related to portfolio development
- The Issuer is already engaging with potential buyers for the first batch of its portfolio that is under construction, which could bring significant sales revenues starting with 2025.

<sup>\*</sup>Results are not audited

## Historical financial information (II)

Issuer's consolidated audited balance sheet statement - assets

Consolidated balance statement, kEUR	2022	2023 H1*	2023	2024 H1*
Property, plant and equipment	2,724	3,841	6,870	6,563
Investment property	_	-	_	-
Intangible assets	30,458	33,656	36,458	41,713
Granted long-term loans and long-term deposits	514	257	257	2,965
Other investments	_	-	_	-
Trade and other receivables	_	-	_	-
Deferred income tax asset	5	5	_	-
Total non-current assets	33,702	37,759	45,892	53,265
Loans granted and term deposits	60	30	1,017	1,060
Other investments	_	-	-	-
Inventories	1,499	2,363	1,363	691
Trade and other receivables	1,859	775	2,831	2,711
Contract assets	2,261	1,597	_	-
Prepayments, deferred costs and accrued income	2,508	2,141	5,926	3,658
Advance corporate income tax	8	-	9	11
Cash and cash equivalents	3,173	4,787	1,215	4,148
Total current assets	11,368	11,693	12,361	12,279
TOTAL ASSETS	45,070	49,452	58,253	65,544

#### **Comments**

- ~3GW of developments portfolio, according to IFRS guidelines, is valued at cost and is recorded as "intangible assets". The balance sheet value of these assets is then over EUR 40 M as of end of June 2024.
- According to the Group's internal estimates, the market value of this portfolio could be more than EUR 8oM (300 MW of RtB projects alone would be priced at over EUR 40M)

Sources: 2022 and 2023 results: Issuer's consolidated annual audited financial accounts; 2023 H1 and 2024 H1 results: Issuer's consolidated interim (unaudited) financial accounts

<sup>\*</sup>Results are not audited

## Historical financial information (III)

Issuer's consolidated audited balance sheet statement – equity and liabilities

Consolidated balance statement, kEUR	2022	2023 H1*	2023	2024 H1*
Share capital	101	101	101	101
Legal reserve	10	10	20	20
Revaluation reserve	_	_	_	_
Currency exchange translation reserve	<b>-</b> 51	-50	-41	-41
Retained earnings (loss)	8,525	9,439	11,113	11,747
Equity attributable to shareholders of the parent company	8,584	9,500	11,193	11,827
Non-controlling interest	_	-	-	-
Total equity	8,584	9,500	11,193	11,827
Bank loans and lease liabilities	96	20,243	3,485	23
Other borrowings	24,466	_	29,515	42,193
Corporate income tax liabilities	_	3	-	_
Deferred tax liabilities	576	291	205	392
Trade and other payables		249		-
Total non-current liabilities	25,138	20,786	33,205	42,609
Bank loans and lease liabilities	3,955	14,945	822	1,750
Other borrowings	3,621	_	1,679	6,801
Corporate income tax liabilities	_	13	6	5
Prepayments received, accrued liabilities and deferred				
income	1,538	2,986	3,214	1.190
Contract liabilities	161	159	-	_
Employment related liabilities	677	629	620	369
Trade and other payables	1,396	434	2,514	994
Total current liabilities	11,348	19,166	13,855	11.109
Total liabilities	36,486	39,952	47,060	53.717
TOTAL EQUITY AND LIABILITIES	45,070	49,452	58,253	65.544

#### **Information about debts**

As of 30 June 2024, on a consolidated level the total financial debts of the Issuer were equal to 50 mEUR, comprising of

- 8.5 mEUR debts payable within 1 year and
- 41.5 mEUR debts with longer maturity.

#### Out of total financial debt

- 46.6 mEUR is secured with a pledge of shares of subsidiary companies;
- 1.8 mEUR is secured by pledge of Eternia Solar LT (EPC company) inventories, receivables and promissory note;
- 1.6 mEUR of debt is unsecured.
- Majority of financial debt are private loans for development purposes, issued on project company level (in Poland and Italy)
- In Q3 2024 SIG group company signed a 15.8 mEUR revolving financing facility which is being used to build Solar PV plants in Poland.

<sup>\*</sup>Results are not audited

# Historical financial information (IV)

Issuer's standalone audited profit (loss) statement

Standalone profit (loss) statement, kEUR	2022	2023	2024 H1*
Revenue	1,215	1,281	1,348
Cost of sales	-40	-110	-30
Gross profit	1,175	1,171	1,317
Other activity income	15	109	56
Other activity expenses	-2	-	_
Selling expenses	-38	24	-16
Administrative expenses	-1,443	-1,427	-875
Impairment loss on trade receivables and contract assets	-	-	-
Operating profit (loss)	-293	-172	482
Finance income	813	1,980	1,213
Finance costs	-666	-1,792	-1,669
Share of profit of associated or jointly controlled entities	-	-	-
Operating profit (loss) before tax	-146	16	26
Corporate income tax	-	_	-
Net profit (loss)	-146	16	26
EBITDA	-214	-59	550

Sources: 2022 and 2023 results: Issuer's standalone annual audited financial accounts; 2024 H1 results: Issuer's standalone interim (unaudited) financial accounts



<sup>\*</sup>Results are not audited

# Historical financial information (V)

Issuer's standalone audited balance sheet statement

Standalone balance statement, kEUR	2022	20232	2024 H1*
Property, plant and equipment	97	218	211
Intangible assets	1	_	-
Granted long-term loans and long-term deposits	19,472	31,605	34,750
Other investments	85,632	87,469	87,469
Trade and other receivables	13	-	-
Deferred income tax asset	_	-	-
Total non-current assets	105,215	119,292	122,429
Loans granted and term deposits	108	70	62
Other investments	_	_	-
Inventories	30	31	31
Trade and other receivables	901	3,260	3,975
Contract assets	1,207	12	-
Prepayments, deferred costs and accrued income	164	58	848
Advance corporate income tax	_	_	-
Cash and cash equivalents	13	159	365
Assets held for sale	_	_	-
Total current assets	2,423	3,590	5,280
TOTAL ASSETS	107,638	122,882	127,709

TOTAL EQUITY AND LIABILITIES	107,638	122,882	127,709
Total liabilities	18,636	32,749	37,549
Total current liabilities	1,559	10,362	11,589
Trade and other payables	894	295	514
Employment related liabilities	_	-	-7
Prepayments received, accrued liabilities and deferred income	621	5002	6,017
Other borrowings	_	5000	5,061
Bank loans and lease liabilities	44	65	65
Total non-current liabilities	17,077	22,387	25,960
Other borrowings	17,077	22,271	25,783
Bank loans and lease liabilities	-	116	117
Total equity	89,002	90,133	90,106
Non-controlling interest	_	_	_
Retained earnings (loss)	88,891	90,012	90,039
Currency exchange translation reserve	_	_	-
Revaluation reserve	-	_	_
Legal reserve	10	20	20
Authorised capital	101	101	101

Sources: 2022 and 2023 results: Issuer's standalone annual audited financial accounts; 2024 H1 results: Issuer's standalone interim (unaudited) financial accounts



<sup>\*</sup>Results are not audited



#### Holding company risk

The Issuer is the holding company of the Group. The principal assets of the Issuer are the equity interests it directly or indirectly holds in its operating subsidiaries and loan balances receivable from Group entities. As a result, the Issuer is largely dependent on loans, interest, dividends, and other payments from its subsidiaries to generate the funds necessary to meet its financial obligations, including the payment of interest and principal to its creditors, including the holders of the Bonds. The ability of the Issuer's subsidiaries to make such distributions and other payments depends on their earnings and may be subject to statutory or contractual restrictions. Consequently, if amounts that the Issuer receives from its subsidiaries are not sufficient, the Issuer may not be able to service its obligations under the Bonds.

#### Risks Relating to the Group's Business in Solar Electricity Generation Projects

The Group invests in and plans to continue to invest in electricity generation projects that depend on solar resources. Market valuation of solar power plant projects developed by the Group depends on expected electricity generation of solar power plants which depends largely on the amount of solar irradiance available to such solar facilities. These resources are outside of the Group's control and may vary significantly over time. General meteorological conditions such as seasonal changes in resources are complex and difficult for the Group to predict, especially since exceptionally poor meteorological conditions may lead to one-time drops in production levels and in the associated levels of revenue generated by solar power plant projects. If unfavourable meteorological conditions were to continue over the long term, they could negatively affect the profitability of impacted projects. To the extent that climate change causes variations in cloud cover, it may have an adverse effect on the Group's assets and business. Insufficient solar irradiance could lead to a decrease in the generation of electricity. The Group bases projected electricity production of developed solar PV projects in part upon statistical studies of historical weather conditions at its sites. Unfavourable weather conditions, changes in climate, technological failures and significant discrepancies between estimates and actual electricity production may have a material adverse effect on the Group's business, financial condition, results of operations or prospects

### The Group's business, financial condition and operating results are affected by macroeconomic trends in the markets in which it operates

The Group's business is influenced by macroeconomic factors affecting the economies of the markets in which it operates (namely, Poland, Italy, as well as the Baltic States). Further, the Group's business is also impacted by macroeconomic factors affecting the Nordic, and the Eastern and Central Europe countries. Generally, there is a positive correlation between energy prices in a given region and the level of demand. One driver of energy demand is economic output: greater economic output can lead to increased demand for energy, since prices often reflect the state of the economy as a whole. For example, the price of electricity rose in the six months ended 31 December 2021 as compared with the equivalent period in 2020 due to higher demand arising from the combined impact of COVID-19, the decreased supply from hydropower plants in the Nordics, and the cold weather during winter.

Also, COVID-19 and similar level global pandemics pose various supply-chain risks for the operations of the Group, primarily the development and construction schedules of renewable energy projects. In the solar energy sector, the module ordering price is greatly affected by the desired delivery term, i.e., short-term delivery price will be significantly higher than the price for long-term delivery schedules. Thus, supply-chain bottlenecks caused by global pandemics can not only delay the development of renewable energy projects, but also increase overall costs for it.

In addition, in February 2022, the Russian Federation invaded Ukraine. The military actions affect not only the economy in Ukraine, Russia and Belarus, but also the European Union and global economy. The situation in Ukraine is extremely volatile and inherently uncertain. Currently, considering the ongoing and dynamic nature of the situation, a reliable estimate of the financial and non-financial impact cannot be presently made, although such macroeconomic events pose similar supply-chain risks similar to those of a global pandemic.

Such macroeconomic trends in the countries in which the Group operates, and in Europe more broadly, have a significant impact on the Group's business and financial position and any negative macroeconomic trends could have a material adverse effect on the Group's business, financial condition, results of operations or prospects.

#### Interest rate risk

Most of the Issuer's Group borrowings have fixed interest rate. However, for EUR 21.7 M the Issuer's Group is exposed to interest rate risk, which in the major part arises from one borrowing at variable interest rates comprising 6-month EURIBOR rate and a margin. Variable interest rates expose the Issuer's Group to a limited risk that financing costs might increase significantly as EUR benchmark rates rise

### Unfavourable changes in existing regulations or government policies in support of renewable energies could significantly affect the performance of the Group's existing operations

The Group's activities are to a significant extent dependent on incentive-based public policies in the countries in which the Group operates, which aim to promote the production and sale of energy from renewable resources. These policies and mechanisms typically enhance the commercial and financial viability of renewable energy installations. Changes in the regulatory environment and the government subsidies for renewable energy production could distort supply and demand-based prices, reduce the profitability of projects, or otherwise have a material adverse effect on the Group's business, financial condition, results of operations or prospects.

The continuing availability of subsidy programmes for the renewable energy sector in which Group operates depends on political and policy developments relating to environmental concerns in a given country or region, which can be affected by a wide range of factors, including macroeconomic conditions in the relevant country or region, changes in governments and lobbying efforts by various affected stakeholders (including the renewable energy industry), other producers and consumers of electricity, environmental groups, agricultural businesses and others.

Any reversal of, or unfavourable changes to, such governmental incentive policies or interpretive ambiguities and uncertainties around their implementation (including, but not limited to, those described above) could have a material adverse effect on the Group's business, financial condition, results of operations or prospects.

#### The Group's development plan is capital-intensive and subject to uncertainty

The Group operates in a capital-intensive industry and any new development projects will require substantial investments. The Group expects to make significant capital expenditures in the short- and medium-term to further develop its current projects' portfolio indicated in the Group's corporate structure below. If the Group decides to proceed with any of these or other new investments, new funding would have to be secured. There is no certainty that the Group will be able to procure funding on acceptable terms, if at all.

The Group's success in implementing its strategy will depend on, among other things, its ability to identify and assess potential investments, successfully finance and integrate such investments, control costs and maintain sufficient operational and financial controls. The Group's expenditure is and will continue to be made on the basis of forecasts of production and projected prices of electricity. The Group also makes certain assumptions regarding longterm interest rates and electricity prices in its decisions on making capital expenditures, These forecasts, judgments and assessments may be inaccurate, which could undermine the economic viability of such investments and could have a material adverse effect on the Group's business, financial condition, results of operations or prospects. In addition, some of the Group's development projects and prospects may require greater investment than currently planned. Moreover, certain newly constructed facilities and projects may not perform as expected. The Group forms its expectations around the performance of new facilities and projects based on assumptions, estimates, data provided by third parties and experience with similar assets that the Group has previously managed. The ability of these assets to meet the Group's performance expectations is subject to the risks inherent in newly constructed solar plants, including, but not limited to, degradation of equipment in excess of the Group's expectations, system failures and outages.

Such matters arising during development stages may result in delays or additional costs that could render the projects less competitive than the Group initially anticipated and the Group's actual capital expenditure may differ from anticipated figures. This may adversely affect the Group's ability to execute its investment plan and growth strategies. The foregoing could have a material adverse effect on the Group's business, financial condition, results of operations or prospects

The Group is materially dependent on licences, permits and authorisations from various regulators and expiry, revocation or inability to renew licences, permits or authorisations could have a material adverse effect on the Group

In connection with its activities, the Group is subject to significant demands with respect to obtaining permits, licences and authorisations required by applicable regulations and issued by national or local authorities. Depending on the country, these permits, licences and authorisations may take the form of urban planning authorisations (such as construction permits), mandatory environmental impact assessments or studies, production and operation authorisations, authorisations to connect to the grid, and other specific authorisations.

National governments and local authorities may, depending on the country, have a high degree of discretion in issuing such permits, licences and authorisations, and they may exercise their discretion arbitrarily or unpredictably. In addition, the multitude of government agencies involved may make the process of obtaining these authorisations long, complex and expensive. As a result, there can be no assurance that the Group will obtain the permits, licences and authorisations necessary for the construction of a given project or for the exercise of the business that it intends to conduct in a given country at a reasonable cost or within the expected time periods operations or prospects

#### The Group may not be able to complete projects under construction

All of the development and construction phase projects are subject to risks in the development and construction phase relating in particular to engineering and design, equipment supply and construction performance. The inability to complete construction, or to complete it on a timely basis, may result in contractual defaults, contractual liability payments, impairment of assets, loss of income or a reduction in the period of eligibility for specified tariffs as a result of a failure to meet certain milestones, among other adverse consequences. Eligibility for certain subsidies may be compromised or lost if assets are not commissioned on schedule, and time-consuming and costly litigation may result among the Issuer or other members of the Group and the parties participating in or financing the project's development. Projects may encounter a range of difficulties in the construction phase that result in delays or higher than expected costs that may not be fully covered or adequately addressed by performance guarantees from contractors, damages clauses or insurance.

The Group depends on financing from various sources, in particular external debt financing, for the development and construction of its projects and any additional indebtedness could have an adverse effect on the Group's operations and financial condition

The Group currently intends to finance a portion of its capital expenditures for the development and construction of its projects through debt financing. The Group's access to debt financing is subject to many factors, many of which are outside of the Group's control. For example, political instability, economic downturns, social unrest or changes in the regulatory environment in which the Group has or plans to have operations could increase the Group's cost of borrowing with respect to new financing arrangements or restrict the Group's ability to obtain debt financing. Access to debt financing may be further restricted by financial covenant obligations under the Group's existing financings. There can be no assurance that it will be able to arrange financing on acceptable terms, if at all.

The inability of the Group to obtain debt financing from banks and other financial institutions, or otherwise through the capital markets, could adversely affect its ability to execute its investment plan and growth strategies, which could have a material adverse effect on the Group's business, financial condition, results of operations or prospects. In addition, there is a risk that the companies of the Group will fail to fulfil their obligations in time – this would have a negative effect on the operating profit of the Group. In case of late performance of a large part of obligations, the ordinary business of the Issuer and/or companies (directly or indirectly) owned by it may be disrupted, it may be necessary to search for additional sources of financing, which may be not always available.

#### Dependence on the team of top managers and key personnel

The Group's success and its ability to carry out its growth initiatives depend on qualified executives and employees, in particular certain executive officers of the Issuer and employees with special expertise in the development, financing, engineering, construction, operation and maintenance of projects. Given their expertise in the industry, their knowledge of the Group's business processes and their relationships with the Group's local partners, the loss of the services of one or more of these individuals could have a material adverse effect on the Group's business, financial condition, results of operations or prospects.

Furthermore, as the Group expands its operations, portfolio and geographic footprint, the Group's operating success and ability to carry out its business plan depend in a large part upon its ability to attract and retain additional qualified personnel who have specific technical or industry expertise, including people in the locations where the Group has operations. The Group is also routinely required to assess the business, financial, legal and tax impacts of the complicated business transactions that the Group enters into, whether in connection with evaluating and developing new projects or overseeing asset construction and operation. The success of these projects is dependent on hiring and retaining personnel with sufficient expertise to allow the Group to accurately and timely complete its analysis and reporting requirements. There is significant competition in the renewable energy industry in attracting qualified personnel with the necessary expertise, and there can be no assurance that the Group will be able to hire a sufficient number to support its business plan and growth. The inability to attract and retain qualified personnel could have a material adverse effect on the Group's business, financial condition, results of operations or prospects.

Additionally, from time to time, executives and other employees with technical or industry expertise may leave the Group. The Group's failure to promptly appoint qualified and effective successors for such individuals or inability to effectively manage temporary gaps in expertise or other disruption created by such departures, could have a material adverse effect on the Group's business, financial condition, results of operations or prospects.

#### Dependence on IT

The Issuer's Group is dependent on an efficient and uninterrupted operation of its information and communication systems. Information and communication systems are generally prone to failures, damage, power outages, computer viruses, cyberattacks (risk increased due to war in Ukraine), fire and similar events. Failures or interruptions in the operation of the computer and data processing systems used by the Issuer's Group could result in interruption or loss of business and/or cause reputational damage to the Issuer's Group. This could have a material adverse effect on the net assets, financial position, and financial performance.

### The Group is subject to risks related to ethical misconduct or breaches of applicable laws by its employees and suppliers

The Group has implemented compliance policies and procedures with respect to applicable anti-corruption laws. However, there can be no assurance that all of the Group's employees and suppliers will not violate the Group's policies or applicable laws. Any incidents of ethical misconduct or non-compliance with applicable laws and regulations, including anti-corruption, sanctions, anti-money laundering or other applicable laws, by the Group's employees may subject the Group to significant fines or may lead to other consequences, such as damage to the Group's reputation. Any such non-compliance could have a material adverse effect on the Group's business, financial condition, operating results and prospects

## Risk Factors associated with the Bonds

#### **Credit Risk**

Credit risk should be assessed as the possibility that the Issuer may become insolvent, go bankrupt, or have its operations suspended or terminated, making it impossible to redeem the Bonds and (or) to pay accrued interest to the Bondholders. Thus, an investment into the Bonds is subject to credit risk of the Issuer that the Issuer may fail to meet its obligations arising from the Bonds in a duly and timely manner. The issuer's ability to meet its obligations arising from the Bonds and the ability of the Bondholders to receive payments arising from the Bonds depends on the financial position and the results of operations of the Issuer.

#### **Liquidity Risk**

The Bonds will be distributed through public placement and although the Issuer intends to apply for the listing of the Bonds in the First North of Nasdaq Vilnius alternative market, there is no guarantee that such listing shall be approved, and the Bonds will be listed. Even if the Bonds are listed, and even more so in case they are not listed, a liquid secondary market for the Bonds is not guaranteed. Bondholders might bear a loss due to not being able to sell the Bonds on the secondary market or having to have to sell them at an unfavourable price.

#### **Inflation Risk**

Inflation reduces the purchasing power of a Bonds future coupons and principal. Inflation may lead to higher interest rates which could negatively affect the Bonds price.

#### **Collateral Risk**

The Bonds will be secured by a pledge of the shares of the Issuer's certain subsidiaries. Apart from the Collateral referred to above, there are no other collateral or guarantees of the Issue issued by third parties. The Collateral securing the Issue does not guarantee that, in the event of a default by the Issuer, the Collateral will be capable of being realised in such manner or that the liquidation value of the Collateral will be sufficiently high to satisfy in full all the claims of the Bondholders.

#### Regulatory and withholding tax Risk

The principal and interest on the Bonds will be payable in full without withholding tax, except to the extent that such withholding tax is required by law. In such case, the Issuer will, subject to customary exceptions, pay additional amounts so that the Bondholder receives as much as the Bondholder would have received if no withholding tax had been required to be withheld under the law. Moreover, any changes to the laws and other legal acts applicable in the Republic of Lithuania and/or the Bondholder's domicile, or the implementation of any new laws or other legal acts may cause additional expenses or taxes and/or reduce return on investment for the Bondholders. From the Investors perspective, risk of alterations in tax regime could affect the value of the interest income. The Issuer shall not compensate Investors for any losses related to changes in tax regime.

#### **Decisions on Bondholder meeting**

The Republic of Lithuania Law on Protection of Interests of Bondholders of Public Limited Liability Companies and Private Limited Liability Companies shall apply to the Bonds issue. The Law provides the opportunity to address specific questions at meetings of Bondholders. To adopt a decision at a Bondholders' Meeting, all Bondholders don't need to be present and for all Bondholders to vote on the decision. Accordingly, decisions taken at a Bondholders' Meeting will apply and be valid for all Bondholders, even those who were not present when the decision was taken or who voted against such decision.

#### **Interest rate Risk**

The Bonds pay fixed interest on their outstanding nominal value. The investor is exposed to the risk that the value of the Bonds will decrease due to changes in market interest rates. Although the nominal interest rate on the Bonds is fixed until maturity, prevailing capital market interest rates change daily. If the market interest rate increases, the market value of the Bonds may decrease.

## Carve out under covenant - Change of Control Event over Key Subsidiaries

The change of ownership of shares in Subsidiaries SIG Poland 4, UAB (registration No. 305863711) and Sig AssetCo, UAB (registration No. 305925508) because of enforcement process under the Current Shares Pledge Agreements will not constitute a breach of Change of Control Event over Key Subsidiaries under the Terms and Conditions.

#### Pledge of SIG Poland 4, UAB shares

SIG Poland 4, UAB shares are pledged under the Contractual pledge agreement dated 13 April 2024 No. JŠ-3446.

Conditions of the pledges listed above:

- a) Creditor and secured party Cordiant Global Credit Opportunities S.C.S., a limited partnership incorporated and registered in the Duchy of Luxembourg, identification code B205266.
- b) Principal amount of the secured obligation EUR 21,000,000;
- c) Maximum amount pledge securing payment of penalties (including default interest and break costs) and compensation for the Creditor's losses incurred due to failure to perform the secured obligation and/or inproper performance thereof EUR 8,400,000;
- d) Term of fulfilment of the secured obligation: 22 May 2026
- e) Secured agreement EUR 18,000,000 Facility Agreement dated 30 April 2024

#### Pledge of SIG AssestCo, UAB shares

Shares of Sig AssetCo, UAB are pledged under Maximum conditional contractual pledge agreement signed on 1 December 2022, Notarial register No. JŠ-12650 and all amendments to the contractual pledge. Conditions of the pledge agreement:

- a) Creditor Eiffel Investment Group SAS, a French simplified joint stock company, acting as security agent for the secured parties
- b) Principal amount of the secured obligation EUR 15,900,000
- c) Maximum amount pledge securing payment of penalties EUR 6,360,000
- d) Term of fulfilment of the secured obligations 30 months after the execution of the secured agreement
- e) Secured agreement the bonds subscription agreement relating to EUR 15 900 000 bonds concluded on 9 November 2022
- f) Secured parties: (i) Maif Rendement Vert, a *fonds commun de placement a risqu*e regulated under the laws of France, identification number FCR20200016; (ii) Allianz Transition Energetique, a *fonds commun de placement a risqu*e regulated under the laws of France, identification number FCR20210005; (iii) Eiffel Infrastructure Vertes, a *fonds commun de placement a risqu*e regulated under the laws of France, identification number FCR20220015



# Terms Sheet of the Bonds (I)

Bonds	Secured Fixed Rate Bonds with the maturity of 24 months		
Status of the Bonds	s The Bonds constitute direct, secured, unconditional, and unsubordinated obligations of the Issuer which will at all times rank <i>pari passu</i> among themselves and at least <i>pari passu</i> with all other present and future unsecured obligations of the Issuer, save for such obligations as may be preferred by provisions of law that are both mandatory and of general application.		
ISIN	LT0000409963		
Specified Currency	Euro (EUR)		
Issue Price	100% of the Nominal Amount		
Nominal Amount (Denomination)	EUR 1,000		
<b>Issue Amount</b>	Up to EUR 8,000,000		
Issue Date	29 November 2024		
<b>Maturity Date</b>	29 November 2026		
Interest Rate	11.5% per annum		
Interest Payment Date(s)	29 May and 29 November on each year		

Day Count ACT/ACT ICMA Fraction

**Collateral** The Bonds will be secured by the *first rank pledge* of 100% shares of the paid-up share capital and voting rights of Issuer's Subsidiaries in Italy:

> SIG Project Italy 3 S r l registration No 05555130284 registered at address Largo degli Obizzi n 19 5 sotto, Albignasego Italy

> SIG Project Italy 4 S.r.l., registration No. 05555140283, registered at the address Largo degli Obizzi n.19/5, sotto, Albignasego, Italy

> SIG project Italy 5 S.r.l, (registration No. 05555230282, registered at the address Largo degli Obizzi n.19/5, sotto, Albignasego, Italy

> SIG project Italy 6 S.r.l. (registration No. 05656510285, registered at the address Largo degli Obizzi n.19/5, sotto, Albignasego, Italy);

The Collateral will be provided on the Issuer Date latest.

Use of The net proceeds from the issue of the Bonds will be used to: (i) proceeds refinance previous bond issue (ISIN LT0000313256); and (ii) finance the Group's working capital and further project portfolio development costs.

Early At 101% of the Nominal Amount plus accrued Interest if early redemption redemption date occurs 12 months but not later than 18 months after the Issue Date; at 100% of the Nominal Amount plus accrued Interest if early redemption date occurs 6 months before Maturity Date.

Early At 102% of the Nominal Amount only in case of De-listing Event or redemption Listing Failure. (Investor Put

option)

Special Limits on Dividends; Restrictions on Disposal of Assets of Pledged **Undertakings** Subsidiary; Financial Indebtedness Restrictions on Pledged Subsidiary; Change of Control Event over Key Subsidiaries; Financial Reporting.

Events of Non-payment; Breach of Collateral; Breach of Special Undertakings; default Breach of other obligations; Liquidation; Insolvency; Insolvency proceedings; Impossibility or illegality.

# Terms Sheet of the Bonds (II)

Placement type Public offering in the Republic of Lithuania, in the Republic of Latvia, and in the Republic of Estonia.

Form of the Bonds The Bonds shall be issued as registered book-entry (dematerialised) securities as entries within Nasdaq CSD, which is regional Baltic central securities depository (CSD) with a business presence in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia. The Bonds shall be valid from the date of their registration until the date of their redemption. No physical certificates will be issued to the Investors. Principal and interest accrued will be credited to the Bondholders' accounts through Nasdaq CSD.

Certified Adviser Advokatų kontora TGS Baltic AS, registered at address Konstitucijos ave. 21A, Vilnius, the Republic of Estonia, represented by Dalia Augaitė, while providing services as the Certified Adviser.

Arranger FMĮ "Orion securities", registration No 122033915, registered at address Antano Tumėno str. 4, Vilnius, the Republic of Lithuania.

**Trustee** UAB "AUDIFINA", registration No 125921757, registered at address A. Juozapavičiaus str. 6, Vilnius, the Republic of Lithuania.

**Admission to** To be admitted to the First North (Nasdaq Vilnius) Bond list within 3 months after the Issue Date. **Trading** 

# Subscription, allocation and settlement of the Bonds (I)

By subscribing the Bonds, each Investor confirms having read this Information Document, including General Terms and Conditions, having accepted the Terms and Conditions set out in this Information Document and having made the subscription according to the terms herein.

#### **Subscription of the Bonds**

Subscription of the Bonds will be performed in two ways:

- under Exchange Offer procedure for the existing bondholders who want to pay for the subscribed Bond with the redemption proceeds of the bonds ISIN LT0000313256 (the "Existing Bondholders") redeemable by the Issuer.
- ii) General Subscription procedure for all other Investors.

### **Existing Bondholders**

**Exchange Offer procedure for the** By filing a respective corporate event notification to the Nasdag CSD, the Issuer will offer to all Existing Bondholders to exchange the Existing Bonds for new Bonds to be issued under this Information Document.

> The Existing Bondholders during the Subscription Period may exchange their Existing Bonds for the Bonds by submitting an order for exchange (the "Exchange Order") to their Custodian using the offer form provided by the Custodian. Where "Custodian" means a Nasdag CSD participant directly, or licensed credit institution or investment brokerage company that has a financial securities' custody account with Nasdaq CSD participant.

> An Existing Bondholders may submit an exchange order only when there is a sufficient number of the Existing Bonds on their securities account. The exchange ratio is 1-to-1 and any number. If the number of the Existing Bonds which are blocked is insufficient, the exchanged order shall be deemed valid only in respect to the number of the Existing Bonds that are on the Existing Bondholder's securities account.

> Each Existing Bondholder by submitting an Exchange Order authorises and instructs the Custodian to immediately block the total number of the Existing Bonds to be exchanged with the Bonds on the Existing Bondholder's securities account until the settlement of Bonds is completed. The number of the Existing Bonds on the Existing Bondholder's securities account to be blocked shall be equal to the total number of the Existing Bonds to be exchanged with the Bonds.

> Custodian charges or any other charges, including any applicable commissions of the relevant Custodian, relating to the execution of the Exchange Order shall be borne separately by the Existing Bondholders. Such charges cannot be quantified by the Company or the Arranger.

# Subscription, allocation and settlement of the Bonds (II)

### General Subscription procedure for all other Investors

Subscription Order placement. In order to subscribe to the Bonds, an Investor in Lithuania, Latvia or Estonia must have a securities account with a financial institution that is a member of Nasdaq Vilnius or has relevant arrangements with a member of Nasdaq Vilnius. An Investor wishing to purchase Bonds should contact its financial institution and submit a subscription order (the "Subscription Order") using the Subscription Order forms and methods (e.g. physically at the client service venue of the financial institution, over the internet or by other means) made available by the financial institution

Bank charges or any other charges, including any applicable commissions of the relevant market institutions, relating to the payment of the subscription price shall be borne separately by the Investors. Such charges cannot be quantified by the Company or the Arranger.

*Subscription amount.* The specific amount to be paid by the Investor under the Subscription Order to be calculated by multiplying the number of subscribed Bonds under the Subscription Order by the Issue Price per Bond.

*Payment by the Investor*. If Investor subscribes the Bonds through its financial institution, Investor must familiarize himself with the rules of that financial institution whether the payment for the submitted Subscription Orders will be exercised in the same manner as it would be applied by the Arranger (as described below). If Investor submits the Subscription Order to Arranger, the Investor authorises and instructs the Arranger as financial institution operating such Investor's cash account linked to its securities account to immediately block the whole transaction amount on the Investor's cash account until the settlement is completed or funds are released in accordance with the terms set out in

The transaction amount to be blocked will be equal to the Subscription amount. Nonetheless, an Investor may submit a Subscription Order only when there are sufficient funds on the cash account linked to its securities account to cover the whole transaction amount for that particular Subscription Order.

Transaction related charges of the financial institution operating the Investor's securities account may also be blocked on the cash account as agreed between the Investor and the financial institution operating the Investor's securities account.

Return of funds to Investors. If (i) the offering is cancelled in full or (ii) the Subscription Order is rejected or withdrawn by the Investor, or (iii) allocation is less than the number of the subscribed Bonds, the funds blocked on the Investor's cash account in excess of the payment for the allocated Bonds will be released a) by the Arranger as Investor's financial institution within five business days, or b) by any other Investor's financial institution defined period after the relevant event or settlement occurs. The Issuer and the Arranger will not be liable for the payment of interest on any amount for the time it is blocked.

# Subscription, allocation and settlement of the Bonds (III)

#### **Subscription period**

Minimum number of the Bonds 1 (one) Bond that could be subscribed by the Investor

Change and Withdrawal of Subscription Orders or Exchange Orders The Subscription Period will be indicated in the Final Terms. Subscription to the Bonds can be made during the Subscription Period only and the Investor may submit multiple Subscription Orders or Exchange Orders which shall be merged for the purposes of allocation.

1 (one) Bond

The Subscription Orders and Exchange Orders may be modified or withdrawn until the end of the Subscription Period. A change of subscription will be subject to the same submission, processing and validation requirements as for the initial subscription. All fees payable in connection with an annulment of a Subscription Order or Exchange Order shall be payable by the Investor or Existing Bondholder according to the applicable price list of the financial institution or Custodian of the relevant subscription place

#### **Allocation Date**

**Allocation Rules** 

**Announcement** 

**Settlement Date** 

27 November 2024

Bonds will be allocated to Investors and Existing Bondholders by the Issuer on the Allocation Date. Nonetheless, the final number of Bonds to be issued will be decided on the Allocation Date by the Issuer, based on the level of subscriptions. In addition, the number of Bonds to be allocated to each Investor and Existing Bondholder shall be determined at the discretion of the Issuer giving priority based on the time of the receipt of the Subscription Order and Exchange Order. Accordingly, the Investors and Existing Bondholders who subscribed the Bonds may not receive all of the Bonds they have subscribed for and it is possible they may not receive any.

Announcement about allotment of the Bonds is made to the Investor's financial institution or Existing Bondholder's Custodian through Nasdaq CSD. The Investor's financial institution or Custodian shall notify the relevant Investors/Existing Bondholders about allotment of the Bonds pursuant to such financial institution or Custodian internal documents and procedures and applicable law.

29 November 2024.

For investors. Settlement of the Bonds will be executed through the Nasdaq CSD settlement system as DVP (Delivery versus payment) transactions according to the applicable Nasdaq CSD rules. The Bonds assigned to the Investor will be recorded in the Investor's securities account not later than within 3 (three) business days from the Settlement Date.

For Existing Bondholder. On the Settlement Date, the Nasdaq CSD will delete a number of the Existing Bonds that were exchanged for the Bonds from each of the financial institution account and transfer the Bonds to a relevant financial institution account, which in turn will transfer specific number of the Bonds to each of the Existing Bondholder.

## Rights provided by the Bonds

Bondholders shall have the rights provided in Law on Protection of Interests of Bondholders, the Civil Code, the Law on Companies and other laws regulating the rights of Bondholders, as well as the rights specified in the decision of the Sole Shareholder to issue Bonds. The Bondholders shall have the following main rights:

- 1) to receive nominal amount for available Bonds calculated in the currency of issue, provided the Bonds have been held until the Redemption Date as indicated in the Terms and Conditions of the Bonds:
- 2) to receive Interest during the Bonds validity period, to be paid on the days of Interest Payment Dates pursuant to the Terms and Conditions;
- 3) to sell or transfer otherwise all or part of the Bonds;
- 4) the Bonds cannot be converted into the Issuer's shares;
- 5) to bequeath all or part of owned Bonds to the ownership of other persons (applicable only towards natural persons);
- 6) to participate in the Bondholders' Meetings;
- 7) to vote in the Bondholders' Meetings;
- 8) to initiate the convocation of the Bondholders' Meetings following the procedure and in cases provided for in the Law on Protection of Interests of Bondholders;
- 9) to adopt a decision to convene the Bondholders' Meeting following the procedure and in cases provided for in the Law on Protection of Interests of Bondholders;
- 10) to obtain (request) the information about the Issuer, Bonds or other information related to the protection of his/her/its interests;
- 11) to receive a copy of the Agreement on Bondholders' Protection concluded between the Issuer and the Trustee;
- 12) other rights, established in the applicable laws, the Agreement on Bondholders' Protection or in the Terms and Conditions of the Bonds.



# Agreements relating to the Bonds issue (I)

#### ON THE ISSUE AND DISTRIBUTION OF BONDS

By the Agreement dated 25 October 2024, the Company entrusted UAB FMĮ "Orion securities" (company code 122033915, registered office at Antano Tumėno str. 4, Vilnius, the Republic of Lithuania (referred as the "Dealer")), to act and perform the functions of the Arranger and the Settlement Agent in connection with the issuance of the Bonds.

#### **Key Agreement terms:**

By this Agreement, the Dealer undertakes to provide the Company with Bond underwriting services and to act as exclusive financial advisors about the offering and underwriting of the Bonds, as well as to open registration accounts for the issue of financial instruments and to represent the Company on Nasdaq CSD SE; The Dealer also undertakes to calculate the interest due to the Bondholders based on the list of Bondholders and the number of Bonds held by the Bondholders and to pay interest to the Bondholders out of the amount of the interest transferred by the Company to the Bank.

The parties under this Agreement undertake to use their best efforts and cooperate to make the Bond Offer successful. The Agreement shall remain in force until the parties have fulfilled their obligations under the Agreement.

#### ON PROTECTING THE INTERESTS OF BONDHOLDERS

On 29 October 2024, the Company entered into a service agreement with "Audifina", UAB (company code 125921757, registered office at A. Juozapavičiaus str. 6, Vilnius, the Republic of Lithuania (referred as the "Trustee")) for the protection of the interests of the Bondholders in relations with the Issuer.

#### Key Agreement terms:

Subject to this Agreement, laws and regulations, the Trustee undertakes to protect the rights and legal interests of all Bondholders in its relations with the Issuer, and the Issuer undertakes to pay the Trustee the remuneration set out in the Agreement.

The Agreement shall expire when the Issuer has fulfilled all obligations assumed in the issuance of the Bonds to the Bondholders; when the Trustee acquires the status of an entity in bankruptcy or liquidation or loses the right to provide services as a trustee of the Bondholder; and (or) in other cases provided for in the Agreement and (or) the laws of the Republic of Lithuania.

# Agreements relating to the Bonds issue (II)

#### ON PROVISION OF THE SERVICES OF CERTIFIED ADVISER

By the Agreement dated 22 September 2023 and the amendment to Agreement dated 28 October 2024, the Company entrusted Law Firm TGS Baltic (registered office at Konstitucijos ave. 21A Vilnius, the Republic of Lithuania (referred as the "Certified Adviser")), represented by Dalia Augaitė, to provide the services of the Certified Adviser in connection with the issuance of the Bonds.

#### **Key Agreement terms:**

Law firm TGS Baltic undertakes to provide the services as the Certified Adviser, that the Bonds issued by the Issuer be admitted to the *First North* (Nasdaq Vilnius) Bond lists. The contract is valid until the first admission day in the *First North* (Nasdaq Vilnius).

## Transactions with related parties

During 2022 and 2021, the main transactions with related parties undertaken by Group companies were obtaining loans from related parties, granting loans to Group companies and supplying goods.

#### The related parties of the Group are:

- Ultimate beneficial owner (shareholder) D. Varabauskas
- Parent company Sun Investment Group S.a.r.l.
- Group companies companies of Investment Group S.a.r.l.;
- Associated entities the list of companies is given in the General Information part of the explanatory Notes;
- Other related entities other undertakings controlled by Sun Investment Group S.a.r.l. shareholder, his family members and the management of the Group.

### Remuneration and related taxes of the Group's key management personnel (kEUR):

	2023	2022
<b>Employment related amounts calculated during the</b>		
year:		
Key remuneration and related taxes	806	717
Number of key management personnel	9	8

#### The table below shows the transactions with related parties during the period ended 31 December 2023 (kEUR):

Related party	Receivables (including loans granted)	Payables (including loans received)	Sales of goods and services (including interest)	Purchases of goods and services (including interest)
Ultimate beneficial owner	70	-	-	(118)
Parent company	4	-	-	_
Group companies	2 659	524	(3 431)	(15)
Associated entities	-	_		_
Other related entities	765	31	(509)	(95)
Total	3 498	555	(3 940)	(228)

#### The table below shows the transactions with related parties during the period ended 31 December 2022 (kEUR):

Related party	Receivables (including loans granted)	Payables (including loans received)	Sales of goods and services (including interest)	Purchases of goods and services (including interest)
Ultimate beneficial owner	60	108	4	_ ·
Parent company	-	-	_	-
Group companies	1 030	(567)	102	(2)
Associated entities	-	_	_	_
Other related entities	674	(7)	2 066	(1 764)
Total	1 764	(466)	2 172	(1766)

## Other information

#### CONFIRMATION OF THE ISSUER ON THE ADEQUACY OF WORKING CAPITAL

In the opinion of the Issuer, the working capital of the Issuer is sufficient to satisfy the existing claims of the Issuer's creditors.

#### **LEGAL PROCEEDINGS**

Management of the Issuer is not aware of any other ongoing legal proceedings or legal proceedings during previous reporting periods against the Issuer, any insolvency applications, instituted insolvency proceedings, as well as any legal proceedings in connection with fraud, economic violations, or other violations. The Issuer is not engaged in or, to the Management's knowledge, has currently threatened against it any governmental, legal, or arbitration proceedings which may have, or have had during the 12 months preceding the date of this Information Document, a significant effect on Issuer's financial position or profitability.

#### LITIGATION STATEMENT OF THE EXECUTIVES OF THE ISSUER

As of the date of this Information Document, the CEO of the Issuer: (i) neither has had any convictions in relation to fraudulent or other economic offences; nor (ii) has held an executive function in the form of a senior manager or a member of the administrative management or supervisory bodies, of any company, or a partner in any partnership, at the time of or preceding any bankruptcy, receivership or forced liquidation; nor (iii) has been subject to any official public incrimination and/or sanction by any statutory or regulatory authority (including any designated professional body) nor has ever been disqualified by a court from acting as a member of the administrative, management or supervisory bodies of a company or from acting in the management or conduct of the affairs of any company.

#### OTHER POSITIONS HELD BY THE CEO

As of the date of this Information Document, the Issuer's CEO holds positions in the following entities that are not controlled by the Issuer - DAD 3 Limited Ltd (board member); SIG Projektai LT 3, UAB (Director).



## Other information

#### ISUER'S DIVIDEND POLICY

The Company has not paid dividends up to date of this Information Document and has no approved dividend policy.

#### EMPLOYEE INCENTIVE PROGRAMMES

The Company has no employees and therefore no employee incentive programmes.

#### **AUDITOR OF THE ISSUER**

Auditor of the Issuer is Moore Mackonis UAB, company code 123903963, Kauno str. 22, LT-03212 Vilnius, the Republic of Lithuania.

#### PROVISION OF INFORMATION TO BONDHOLDERS

Any information on the commencement and termination of the distribution of the Bonds and other events related to the distribution may be obtained from UAB FMĮ "Orion securities", the Issuer's agent for the Bond distribution, contacting via e-mail bonds@orion.lt or by telephone: +37052313840.

#### **DOCUMENTS**

This Information Document, and the Company's 2022 and 2023 Annual Audited Financial Statements, the 2022 and 2023 Annual Reports and the Auditor's Reports and Financial Statements are available for inspection at the Company's registered office at Gedimino ave. 44A-501, Vilnius, during the Company's business hours (from 9 a.m. to 6 p.m.). This information is also available on the Company's website: <a href="https://suninvestmentgroup.com/">https://suninvestmentgroup.com/</a>. These documents will be sent by e-mail upon personal request.

#### MATERIAL CONTRACTS

There are no contracts of the Issuer that exceed ten percent of the Issuer's equity capital.





### Annex 1

Group structure



### Annex 2

Terms and Conditions of Sun Investment Group, UAB for the issuance of up to EUR 8,000,000 of secured fixed rate bonds with the maturity up to 2 years



